

Gaining Leadership Support (Even Skeptics)

An open story of one's corporate journey

“Those who tell the stories rule the world” ~Native American Proverb

Story.

I belong with these people.



...but it wasn't always a genuine smile.

Journey.

Rags to Stability



Independent
Photography

Retail
Photography

Private Retail
(Vendor
@MSFT)

Microsoft

McKesson

**Enterprise sized
career growth**

Prescription.

Healthy Fear

- Get very clear on what you don't know.
- Find others who are better than you.
 - Go do it.
- Wash, Rinse, Repeat.

Retail @MSFT

- Connect of digital photography to tech
- Building relationships
- Start growing my skills (shadowing, etc)
- Pick the right job @MSFT not just any job

Microsoft

- Xbox Tech Lead
- Escalations Mgr
- Fraud Mgr
- Quality Delivery Mgr
- Program Mgr-Community
- Sr. Business Program Mgr-Social Care

McKesson

- Customer Support Manager
- Sr. Manager, Storyteller

Repeat.

“Always be closing”

1. *Show up as your TRUE self*
2. *Limit the <redacted> you give*
3. *Run to the fire*
4. *Build Trust*
5. *Take calculated risks*

- *Chapter 42 of my story*
- *Is this going to matter in 2 years?*
 - *Seize the chaos*
- *Stop caring about the credit*
 - *Windows10 examples*

Questions?